



# VGC company update December 2019

go beyond

vgc

Sean Fitzpatrick

Executive chairman

Welcome



# Welcome to new starters

---

Laura Graham-Dean, recruitment support coordinator

Charlotte Howell, rental agent

Alan Mowbray, labour manager

Ciaran Alstowe, business support manager

We look after each other

# 2019 achievements

---



**The year in review: 2019**

<https://youtu.be/DrHcPqiS500>

We deliver on our promises

Laurence Mckidd

Managing director

[www.vgcgroup.co.uk](http://www.vgcgroup.co.uk)



# Our values

---



**We achieve  
potential**



**We deliver on  
our promises**



**We look after  
each other**

# Current major projects

---



**HS2**

**Heathrow**



**Tideway**



**CP6**



We deliver on our promises

# Labour Solutions south - 2019

---

- Won mainline rail and London Underground frameworks
- Secured Costain highways framework
- Helping to shape the labour strategy for Heathrow expansion

We achieve potential





# Scotland

---

- Maintained sales despite sluggish infrastructure investment
- Enhanced our position as key supplier to NB projects
- Expanded outside central belt

We achieve potential



# Labour Solutions north - 2019

---

- Tougher year than expected
- Streamlined operational team over the year
- Doncaster office
- Cumbria – FIRAS
- Greater opportunities within existing frameworks towards the end of the year

We achieve potential



# VGC Projects - 2019

---

Projects

 VolkerHighways

**MORGAN**  
**SINDALL**

**Balfour Beatty**  
Living Places

**G.Network**  
100% FIBRE CONNECTIVITY

REBUILDING  
LONDON'S  
BROADBAND  
FROM THE  
FIBRE Up

**Balfour Beatty**  
Rail

HSQE - AFR = 0 (for last six years!)

We look after each other

# VGC Personnel - 2019

---

- Team well established with good market knowledge
- Contractors doubled in year
- Decisions on projects being delayed and affecting start dates.
- Won preferred supplier status positions on seven new contractors; delivered sales to four
- Certainty in the market could significantly assist momentum

We achieve potential

# Cole Hire

---

- External sales exceeded budget by 19%
- Website updated and online web chat introduced



We achieve potential

# 2020 outlook

---

- Infrastructure market buoyant especially highways
- HS2 / Heathrow / Network Rail / Siemens in north
- 62% of VGC Projects' work secured
- Management of cash imperative
- Integrated team – working together essential for our business
- Optimistic for 2020 and beyond



We achieve potential

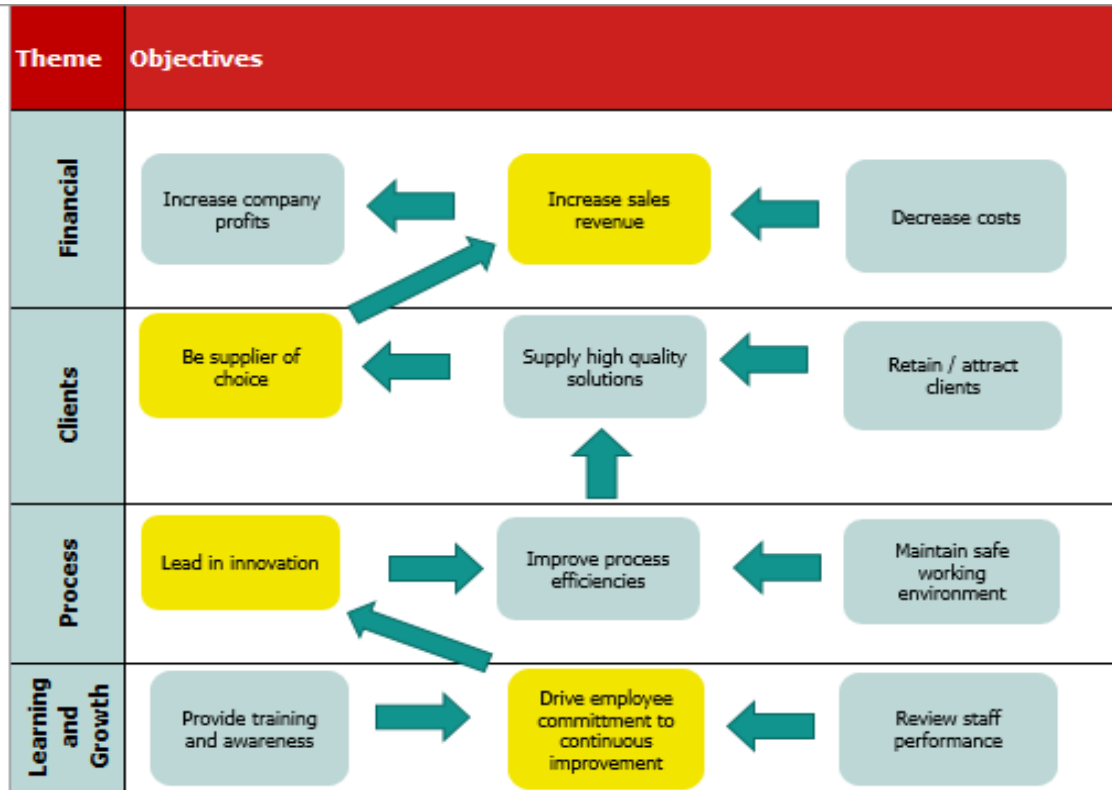
# Ciara Pryce

## Group services director

[www.vgcgroup.co.uk](http://www.vgcgroup.co.uk)



# Company objectives 2020



We achieve potential  
We deliver on our promises  
We look after each other



# Staff training and development

---



We achieve potential

# Completed VGC Academy core module

---

Chantal Austin

Ciaran Alstowe

Ellie Cook

Krista Edwards

Anthony Fender

Theresa Harrington

Tommy Hunter

Donny Jausicas

Dee Martin

Nicki Mason

Kim McGinty

Shauna Mckeon

Nirvana Murray

Jarlath O'Hara

Laura Perry

Marilu Pittelli

Wayne Pleasant

Jana Romanova

Dan Templeton

Mitchell Turbitt

Naomi Wakefield

Daniel Wallace-Parkinson

Richard Wheeler

# Five-year long service awards

---

Dee Martin

Vijay Deb

Ian Keen

Matt Teasdale

Sean Dempsey

Aasim Khan

Bobby Hayre IEng MICE

5

We look after each other

**go beyond**

**vgc**

[www.vgcgroup.co.uk](http://www.vgcgroup.co.uk)

